



BOY SCOUTS OF AMERICA®  
GREATER ST. LOUIS AREA COUNCIL

# Volunteer Toolkit

## 2020 Community Friends of Scouting

A resource guide for the Greater St. Louis Area Council  
Friends of Scouting campaign.



### Remember:

Your knowledge, enthusiasm, and commitment to Scouting is important when securing contributions and motivating your volunteers. You are raising funds that will positively affect our children and future generations!



# ***SCOUTS STAND OUT.***

Greater St. Louis Area Council, Boy Scouts of America



Additional resources available at: [www.stlbsa.org/fos-resources](http://www.stlbsa.org/fos-resources)

**Thank you for the part you play in helping to keep  
Scouting strong in our area!**





# SCOUTS STAND OUT.

Greater St. Louis Area Council, Boy Scouts of America

## Table of Contents

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2020 FOS Campaign Timeline & Attendance _____	4
Community Friends of Scouting - Plan of Action _____	5
Community FOS Position Descriptions _____	6-10
Merit Badge Brochure _____	11
2020 Family Campaign Brochure _____	12-13
Making the Ask _____	14
Council Map _____	15
FAQ's _____	16
Notes _____	17-19

### **MacArthur Service Center**

4568 West Pine Boulevard  
St. Louis, MO 63108  
314-361-0600 or 800-392-0895

### **Ritter Service Center**

3000 Gordonville Road  
Cape Girardeau, MO 63703  
573-335-3346 or 800-335-3346

### **Cohen Service Center**

335 West Main Street  
Belleville, IL 62220  
618-234-9111

### **Southern Illinois Service Center**

803 East Herrin Street  
Herrin, IL 62948  
618-942-4863 or 888-942-4863

### **BSA Outfitters**

13347 Manchester Road  
Des Peres, MO 63131  
314-984-0014

### **Central Illinois Service Center**

262 West Prairie Avenue  
Decatur, IL 65253  
217-429-2326



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## 2020 FOS Campaign Timeline & Attendance

### Key Benchmarks

October 18:	All District FOS Chairs & Family Chairs Recruited
October 18:	All Unit Coordinators & Trailblazers Recruited
November:	All Top 5 Performing and Potential Units Visited
December 31:	10% of Overall FOS Goal Secured
January 15:	<b>All Dates for Unit Presentations are Set</b>
February 26:	25% of Overall FOS Report Conference Call
March 31:	50% of Overall FOS Report Meeting
May 28:	75% of Overall FOS Report Conference Call
July 30:	100% Victory Celebration

Key Dates	Key Milestones	Development	DD/DE	Family FOS Chair	Community FOS Chair	Unit Coordinator	Trailblazers
July, 2019	Identify “Top 5” Performing & Potential Units	✓	✓				
July, 2019	Field Staff FOS Training - Identify Manpower Prospects, Campaign Structures	✓	✓				
Sep, 2019	District FOS Steering Committees Meet		✓				
Oct 4, 2019	Field Submits Unit Goals, District Goals to Field Directors		✓				
Oct 11, 2019	Field Directors Submit Unit Goals, District Goals to Development	✓					
Oct 18, 2019	All District FOS Chairs, Family Chairs, Unit Coordinators & Trailblazers Recruited		✓	✓	✓	✓	✓
Oct 22, 2019	All Staff Meeting—Staff FOS Kickoff at S bar F	✓	✓				
Nov 20, 2019	FOS Kickoff & Manpower Training in Cape	✓	✓	✓	✓	✓	✓
Nov 20, 2019	FOS Kickoff & Manpower Training in St. Louis	✓	✓	✓	✓	✓	✓
Nov 21, 2019	FOS Kickoff & Manpower Training in Collinsville	✓	✓	✓	✓	✓	✓
Nov 21, 2019	FOS Kickoff & Manpower Training in Effingham	✓	✓	✓	✓	✓	✓
Nov, 2019	Review/Renew Top Donors	✓	✓				
Nov, 2019	Visit Top 5 Performing & Potential Units		✓				
Dec, 2019	Renew Top Donors	✓	✓				
Dec, 2019	Council-written “Warm-Up Letter” (to units with December presentations)	✓					
Dec 15, 2019	75% of Dates for Unit Presentations are Set		✓			✓	
Dec 31, 2019	10% of Overall FOS Goal Secured	✓	✓	✓	✓	✓	✓
Jan, 2020	Council-written “Warm-Up Letter” (to all remaining units)	✓					
Jan, 15, 2020	100% of Dates for Unit Presentations are Set		✓			✓	
Jan 15, 2020	Progress Conference Call - Manpower, Renewing Top Donors	✓	✓	✓	✓		
Jan 28-30, 2020	Growth Conference — Manpower, Renewing Top Donors, Top 5 Unit Review	✓	✓				
Feb 27, 2020	25% of Overall FOS Report Conference Call	✓	✓	✓	✓		
Mar 31, 2020	50% of Overall FOS Report Meeting (4 locations)	✓	✓	✓	✓	✓	✓
May 28, 2020	75% of Overall FOS Report Conference Call	✓	✓	✓	✓		
July 30, 2020	100% Victory Celebration	✓	✓	✓	✓	✓	✓



# **SCOUTS STAND OUT.**

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## **Community Friends of Scouting - Plan of Action**

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### **Phase 1 - Preparations (before November 30th)**

- The preparation steps for the community campaign are vital to your success!
- Recruit your Community Chairs, Community Enrollers, and Merit Badge Sponsor Chair early.
  - Invite and encourage your Community FOS Chair to attend one of the District FOS Kickoff and Manpower Training sessions.
- Build your campaign plan with your volunteers.
  - Review your community's history, use the gift range table, and determine the best way to reach and exceed your Community Goal.
  - Assign your Community Enrollers with the relationships to your top prospects and donors.
- Schedule meeting dates at your kickoff as a team to hit your benchmarks.
  - Meetings should take place about a week before Council Report Meetings to ensure you will stay on track.
- Attend one of the District FOS Kickoff and Manpower Training Sessions in November.
- Make sure all volunteers have community brochures and any additional information needed for talking points.
- Visit your top 10 prospects in November/December to secure 10% of your goal by December 31st.

### **Phase 2 - Conducting the Campaign (December 1 - April)**

- Work cards/donors from highest gifts to lowest.
- Schedule team phone calls to continue to build momentum prior to your team meetings.
- When working a card for a business, remember to ask for several referrals.
- Once all past giving cards are worked, begin to develop a new prospect list and have it vetted through the Development Department at Council.
- Give proper recognition (see Recognition Page in the Staff Toolkit) to those making leadership gifts in your District.
- Make sure pledges and money is turned in to the District Executive as soon as possible.
- Attend Council Report Meeting and participate in Council Conference Call.

### **Phase 3 - Follow Up and Clean Up (April - June)**

- Make sure you are making the appropriate follow-up phone calls for those businesses that need more time to review.
- The Council Development Department will send letters to all businesses that gave in the previous year, but not yet this year in the months of June, August, and November.
- It is vitally important that we continue to thank donors year-round, ensuring a greater success for a renewed gift the following year.
- Attend Council Report Meeting and participate in Council Conference Call.



# **SCOUTS STAND OUT.**

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## **Community FOS Steering Committee Chair**

### **Position Description**

#### Principal Responsibilities

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**Friends of Scouting:** Our annual fundraising campaign provides 20% of the Council's operating budget.

**Responsible to:** FOS Chair or District Director/District Executive

#### **Responsibilities:**

1. Identify and recruit key campaign personnel to conduct the Community Friends of Scouting campaign and to support their efforts by identifying new donor prospects.
2. Conduct a meeting with the Steering Committee to identify prospective personnel for key leadership positions including:
  - District FOS Chair
  - Community FOS Chairs
  - Community for Scouting Event Chair
3. Host two Community Friends of Scouting Steering Committee Meetings
  - First meeting by October 1
  - Second meeting by November 1
4. Follow up with committee members between first and second meetings and assist with recruiting the key leadership positions.
5. Make a gift to the Friends of Scouting campaign.

**Thank you!**

**Note:** Your District Executive serves as your Campaign Advisor and will assist you throughout the entire campaign process. You can contact your District Executive at the local Council Service Center.





# **SCOUTS STAND OUT.**

Greater St. Louis Area Council, Boy Scouts of America

## **District Community FOS Chair Position Description Principal Responsibilities**

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***Friends of Scouting:*** Our annual fundraising campaign provides 20% of the Council's operating budget.

***Responsible to:*** Council FOS Chair or District Director/District Executive

***Responsibilities:***

1. Attend one of the four Council FOS Kickoff and Training Sessions.
  - Cape Girardeau area: November 20th
  - St. Louis area: November 20th
  - Collinsville area: November 21st
  - Effingham area: November 21st
2. Personally contribute to the campaign at a leadership level.
3. Help recruit a team of five Enrollers within your community to request donations from past and new contributors.
4. Regularly report your team's progress to the Council FOS Chair. Your District Executive will visit each Enroller/Community FOS Chair weekly to pick up pledge cards worked.
5. Attend the following Council Report Meetings:
  - 25% of Overall FOS Conference Call: February 27th
  - 50% of Overall FOS Meeting: March 31st
  - 75% of Overall FOS Conference Call: May 28th
  - 100% Victory Celebration: July 30th

**Thank you!**

***Note:*** Your District Executive serves as your Campaign Advisor and will assist you throughout the entire campaign process. You can contact your District Executive at the local Council Service Center.



# SCOUTS STAND OUT.

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## Community FOS Chair Position Description

### Principal Responsibilities

---

**Friends of Scouting:** Our annual fundraising campaign provides 20% of the Council's operating budget.

**Responsible to:** District FOS Chair or District Director/District Executive

**Responsibilities:** Organize a team of volunteers within your community to request donations from past and new contributors.

1. Attend one of the four Council FOS Kickoff and Training Sessions
  - Cape Girardeau area: November 20th
  - St. Louis area: November 20th
  - Collinsville area: November 21st
  - Effingham area: November 21st
2. Personally contribute to the campaign at a leadership level.
3. Recruit 5 Enrollers to your campaign team.
4. Maintain weekly contact with your Enrollers and report your team's progress to your Friends of Scouting Chair. Your District Executive will visit each Enroller weekly to pick up pledge cards worked.
5. Regularly report your Community FOS Chair.
6. Attend the following Council Report Meeting:
  - 100% Victory Celebration: July 30th

**Thank you!**

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# **SCOUTS STAND OUT.**

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## **Community FOS Enroller**

### **Position Description**

#### Principal Responsibilities

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**Friends of Scouting:** Our annual fundraising campaign provides 20% of the Council's operating budget.

**Responsible to:** Community FOS Chair or District Director/District Executive

#### **Responsibilities:**

1. Attend one of the four Council FOS Kickoff and Training Sessions.
  - Cape Girardeau area: November 20th
  - St. Louis area: November 20th
  - Collinsville area: November 21st
  - Effingham area: November 21st
2. Personally contribute to the campaign at a leadership level.
3. Request donations from past and new contributors.
4. Contact your assigned cards and new prospects. Your District Executive will visit each Enroller weekly to pick up pledge cards worked.
5. Regularly report your Community FOS Chair.
6. Attend the following Council Report Meeting:
  - 100% Victory Celebration: July 30th

**Thank you!**

**Note:** Your District Executive serves as your Campaign Advisor and will assist you throughout the entire campaign process. You can contact your District Executive at the local Council Service Center.



# SCOUTS STAND OUT.

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## Merit Badge Sponsor Chair Position Description

### Principal Responsibilities

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**Friends of Scouting:** Our annual fundraising campaign provides 20% of the Council's operating budget.

**Responsible to:** District FOS Chair

#### **Responsibilities:**

1. Attend one of the four Council FOS Kickoff and Training Sessions:
  - Cape Girardeau area: November 20th
  - St. Louis area: November 20th
  - Collinsville area: November 21st
  - Effingham area: November 21st
2. Personally contribute to the FOS campaign at a leadership level.
3. Renew previous year's Merit Badge Sponsors.
4. Secure new Merit Badge Sponsorships.
5. Report regularly to the FOS Chair.
6. Attend the following Council Report Meeting:
  - 100% Victory Celebration: July 30th

**Thank you!**

**Note:** Your District Executive serves as your Campaign Advisor and will assist you throughout the entire campaign process. You can contact your District Executive at the local Council Service Center.

## MERIT BADGE LISTING

The following is a list of all current Merit Badges organized into 14 categories. Eagle required badges are noted in **bold italics**.

**Agribusiness**—Animal Science, Farm Mechanics, Plant Science

**Arts & Crafts**—Art, Basketry, Bugling, Leatherwork, Metalwork, Music, Pottery, Sculpture, Theatre, Wood Carving

**Business & Industry**—American Business, Entrepreneurship, Pulp & Paper, Salesmanship, Textiles

**Communications**—Animation, Cinematography, **Communications**, Digital Technology, Journalism, Photography, Public Speaking, Radio, Reading, Signs Signals & Codes

**Conservation**—**Environmental Science**, Fish & Wildlife Management, Forestry, Soil & Water Conservation, **Sustainability**

**Hobbies & Outdoors**—Backpacking, **Camping**, Chess, Coin Collecting, Collections, **Cooking**, Dog Care, Exploration, Gardening, **Hiking**, Model Design & Building, Pets, Pioneering, Scouting Heritage, Stamp Collecting, Wilderness Survival

**Natural Science**—Archeology, Astronomy, Bird Study, Geology, Insect Study, Mammal Study, Nature, Oceanography, Reptile & Amphibian Study, Weather

**Personal Development**—American Cultures, American Heritage, **Citizenship in the Community**, **Citizenship in the Nation**, **Citizenship in the World**, Disabilities Awareness, **Family Life**, Genealogy, Indian Lore, **Personal Fitness**, **Personal Management**, Scholarship

**Physical Science**—Chemistry, Computers, Electricity, Electronics, Energy, Nuclear Science, Space Exploration

**Professions**—Architecture, Dentistry, Engineering, Game Design, Home Repairs, Inventing, Landscape Architecture, Law, Medicine, Programming, Robotics, Surveying, Veterinary Medicine

**Public Service**—Crime Prevention, **Emergency Preparedness**, Fingerprinting, Fire Safety, **First Aid**, **Lifesaving**, Public Health, Safety, Search & Rescue

**Sports**—Archery, Athletics, Canoeing, Climbing, **Cycling**, Fishing, Fly Fishing, Golf, Geocaching, Horsemanship, Kayaking, Motorboating, Orienteering, Rifle Shooting, Rowing, Scuba Diving, Shotgun Shooting, Skating, Small-Boat Sailing, Snow Sports, Sports, **Swimming**, Water Sports, Whitewater

**Trades**—American Labor, Automotive Maintenance, Composite Materials, Drafting, Graphic Arts, Painting, Plumbing, Woodwork, Welding

**Transportation**—Aviation, Railroad, Traffic Safety, Truck Transportation



**Sponsor a Scouting merit badge:**  
Grow Scouting in your community  
and market your business!



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# MERIT BADGE SPONSORSHIP PROGRAM



## MERIT BADGE SPONSORSHIP PROGRAM

### Market Your Business While Helping Youth

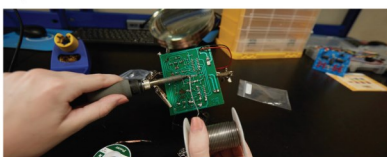
By participating in the Merit Badge Sponsorship Program, your company is choosing to make a positive investment in the lives of the young people in our community. Contributions are tax deductible.

Merit Badge Sponsors have the opportunity to provide direct training to youth through Merit Badge clinics, workshops, facility tours, and merit badge counselors, which will foster experiences that may be available in no other way. Your sponsorship can literally change the life of a Scout.

The Scout Merit Badge Program introduces youth to the principles of citizenship, potential careers, new hobbies and sports, and a wide variety of life skills. Merit Badges play an important role in fulfilling the BSA mission, "...to prepare young people to make ethical and moral choices, by instilling in them the values of the Scout Oath and Law."

The Merit Badge Sponsorship Program strengthens the bonds between the community and Scouting by offering opportunities for organizations and businesses to provide financial support to Scouting locally. Sponsoring organizations forge this partnership by choosing Merit Badges that align with their business expertise and mission.

There are 139 Merit Badges available to Scouts. To rise to the highest rank of Eagle, a Scout must earn 21 Merit Badges, 13 of which are specifically required.



We look forward to working with you in developing our next generation of leaders.



### MARKETING BENEFITS OF MERIT BADGE SPONSORSHIP

Sponsoring a Merit Badge offers the following marketing benefits and return on investment to your company:

- > Promote your business to our 70,000 Scouting families, 17,000 adult leaders and 30,000 event participants covering 64 counties in the St. Louis metro area, southeastern Missouri and southern Illinois.
- > The opportunity to mentor youth by hosting a Merit Badge clinic at your location.
- > Logo and company recognition on the Council website with a link to your site, posting on Council Facebook page, e-mail blast inclusion with sponsorship details along with recognition in our Duffle Bag leader magazine.
- > Company banner recognition at Boy Scout Summer Camp Programs.
- > Exclusive sponsor of a merit badge for one calendar year

### Potential Customer Impressions

E-Mail Newsletter	26,000
Duffle Bag Magazine	5,500
Summer Camp Attendance	8,200
Social Media/Website	10,000
<b>Total</b>	<b>49,700</b>

### PLEASE SIGN ME UP FOR THE FOLLOWING:

#### Merit Badge Sponsor

- \$2,500 = 1 Merit Badge
- \$4,750 = 2 Merit Badges
- \$6,750 = 3 Merit Badges

Contact Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_ Zip \_\_\_\_\_ Phone (\_\_\_\_) \_\_\_\_\_

Email \_\_\_\_\_

Merit badge(s) \_\_\_\_\_

District (if known) \_\_\_\_\_

#### Payment Method

Check enclosed for \$ \_\_\_\_\_ (made payable to GSLAC-BSA)

Bill me later (payable in 30 days)

Credit Card: (fill in and sign below)

Signature \_\_\_\_\_

Credit Card Expiration Date \_\_\_\_/\_\_\_\_/\_\_\_\_ (write card number below)

\_\_\_\_\_

#### Mail Form To

Greater St. Louis Area Council, BSA

Merit Badge Sponsorship Program

4568 West Pine Blvd.

St. Louis, MO 63108

Or email to mark.schuermann@scouting.org

For questions, call 314-256-3114.



BOY SCOUTS OF AMERICA®  
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**Scouting** is where youth build character, learn to lead, make life-long friends doing once-in-a-lifetime things. Scouting is where bright futures begin.

*"There's no question: our youth and community benefit from every young man or woman committed to living by the Scout Oath. I watched my son advance through Scouting and become the young man he is today. If there's anything I can do to make that happen for every Scout, I will gladly do it."*



**Buzz Eckekamp**  
Council Commissioner and Scout Dad

## YOUR COUNCIL LEADERSHIP



**Ronald Green // Scout Executive/CEO**  
Greater St. Louis Area Council, BSA



**Mark Burkhardt // Council President**  
Managing Principal, Burkhill Real Estate, LLC



**Louis "Buzz" Eckekamp // Council Commissioner**  
President, Bank of Washington



GREATER ST. LOUIS AREA COUNCIL  
BOY SCOUTS OF AMERICA

# FRIENDS OF SCOUTING



SCOUTING IS MORE THAN  
A BADGE OR A UNIFORM

# IT'S ESCAPING THE GREAT INDOORS.



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262 W. Prairie Avenue, Decatur, IL 62523  
slbsa.org | 217-429-2326



@slbsa



## FRIENDS OF SCOUTING MAKES A DIFFERENCE

Your Friends of Scouting gift helps provide our Scouts with local camps, programs, and leadership to ensure the best Scouting experience. Each Scout is supported by approximately \$204 in funding supplied by Friends of Scouting.

*"Scouting has touched every part of my life and influenced every part of my character, and I am proud to be a part of it."*

Marc Anderson  
Leader with Pack 147  
Forsyth, IL

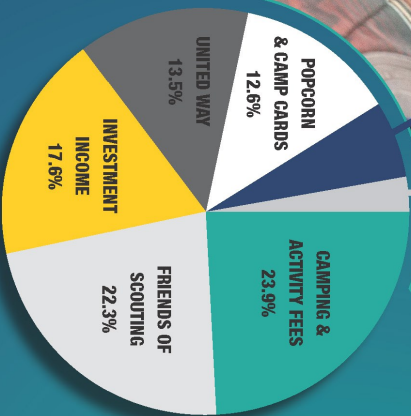


## YOUR FRIENDS OF SCOUTING GIFT MEANS

- » Serving nearly 69,000 youth across 63 counties in Missouri and Illinois with our unique Scouting program.
- » Giving every youth the chance to be a Scout, no matter what their economic circumstances may be.
- » Providing support and training of 13,903 volunteer leaders who deliver the Scouting program to our region's youth.
- » Providing a safe and fun Scouting experience.
- » Delivering unique adventures you will only find in Scouting.



SPECIAL EVENTS  
6.1%



### How Scouting Is Funded

## THE COST OF SCOUTING

The Council pays \$204 per Scout, which provides one year of our wonderful program for each Scout (beyond our National BSA registration fees). The annual Friends of Scouting Campaign provides direct support to operate our Council and our local Districts through:

- |                        |                               |
|------------------------|-------------------------------|
| GSLAC camp properties  | Training                      |
| GSLAC service centers  | Program outreach              |
| GSLAC Scout Shops      | Scholarships                  |
| Membership recruitment | Accident insurance            |
| Advancement            | And the wonderful GSLAC staff |



*"We always have fun. We get to do a lot of activities. We get the freedom to choose what we do."*

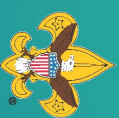
Joe Holland  
Cub Scout with Pack 242  
Stewardson-Strasburg, IL



## BOY SCOUTS OF AMERICA PROGRAMS



**CUB SCOUTS** Through fun activities, challenging adventures and community service projects, Cub Scouts discover the importance of cooperation, citizenship, responsibility and physical fitness in their everyday lives. (for girls and boys in grades K-5)



**SCOUTS BSA** Service, community engagement and leadership development become increasingly important parts of the program as youth lead their own activities and work their way toward earning Scouting's highest rank, Eagle Scout. (for girls and boys ages 11-17)



**EXPLORING** This career exploration and work force development program gives youth practical insight and hands-on knowledge in a career field of their choice. (for youth ages 14-20 years old)



**VENTURING** provides positive experiences through exciting and meaningful youth-run activities for pursuing special interests, growing by teaching others, and developing leadership skills. (for youth ages 14-20 years old)



# **SCOUTS STAND OUT.**

Greater St. Louis Area Council, Boy Scouts of America

## **Making the Ask**

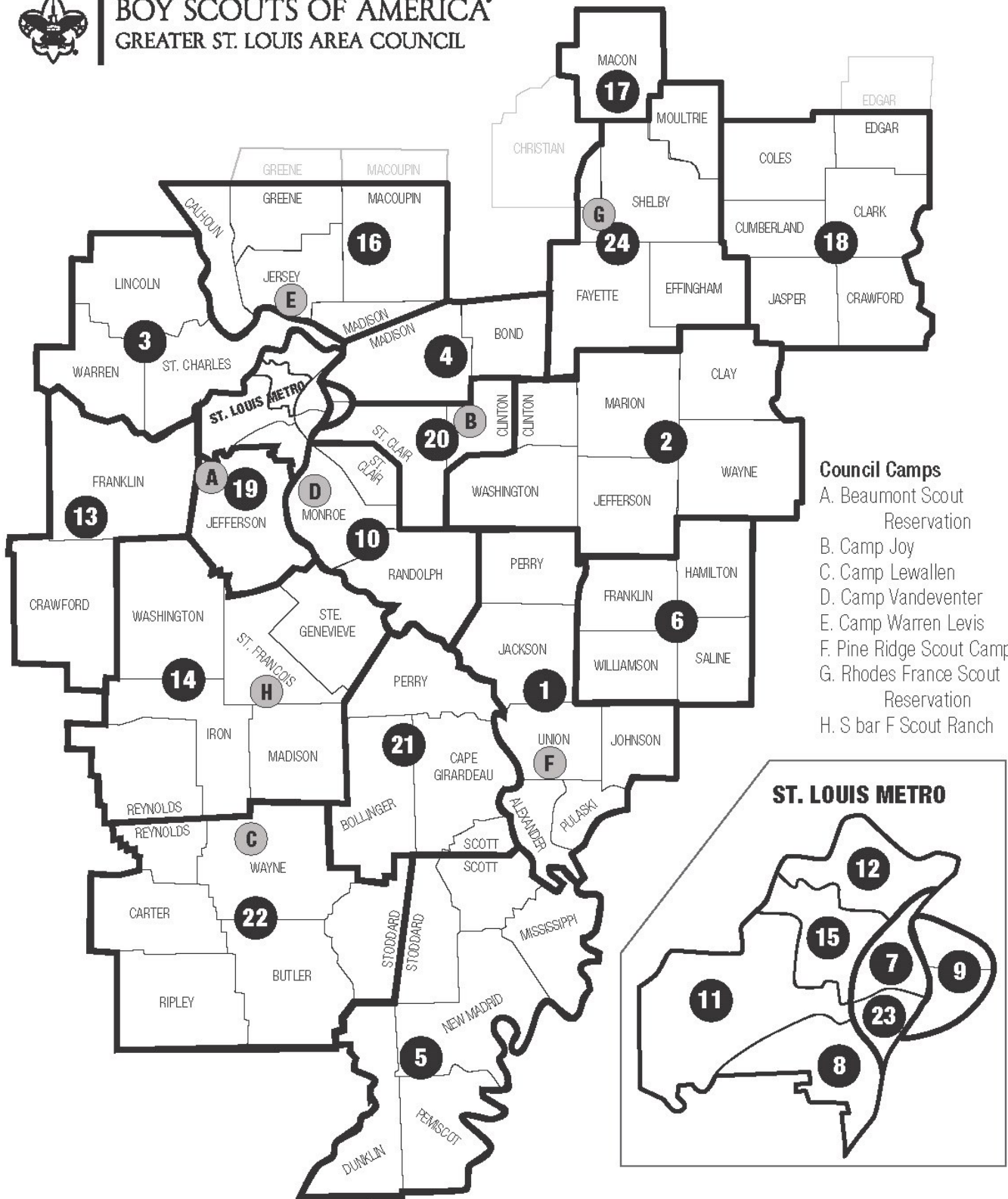
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- 1 Research** – Know your prospect.
  - Know their background.
  - What are their connection to Scouting?
  - What organizations do they support?
  - What is their general financial situation?
- 2 Connect your ask to your prospect's interests** – Again, Research!
  - Connect your donor's charitable interests with the mission of the Council.
- 3 Be Prepared!**
  - Know how much you are asking for and how it will be used.
  - PRACTICE. Role-play, rehearse in the car on the way, ask for help
  - Bring a back-up-plan in case your prospect's interests align better to another ask.
- 4 Keep your energy high**
  - Stay positive.
  - Be excited about the Scouting mission
  - Remember your "why".
- 5 Follow-up!**
  - Write a hand-written thank you note after the meeting - even if they don't choose to financially support.
  - Deliver progress toward the goal.
  - Build a relationship with the donor/prospect.
  - Make visits where you do not ask for money.





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- |                            |                           |                                 |                           |
|----------------------------|---------------------------|---------------------------------|---------------------------|
| 1. Big Muddy District      | 7. Grand Towers District  | 13. Osage District              | 19. River Trails District |
| 2. Black Gold District     | 8. Gravois Trail District | 14. Ozark Trailblazers District | 20. St. Clair District    |
| 3. Boone Trails District   | 9. Illini District        | 15. Pathfinder District         | 21. Shawnee District      |
| 4. Cahokia Mounds District | 10. Kaskaskia District    | 16. Piasa Bird District         | 22. Sioux District        |
| 5. Cherokee District       | 11. New Horizons District | 17. Railsplitter District       | 23. Thunderbird District  |
| 6. Egyptian District       | 12. North Star District   | 18. Redhawk District            | 24. Two Rivers District   |



# SCOUTS STAND OUT.

Greater St. Louis Area Council, Boy Scouts of America

## FAQ'S

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### Does the money stay in my District?

**Response:** The Greater St. Louis Area Council serves nearly 70,000 youth each year. In order to be sure all youth have access to the programming, the donations are not necessarily given directly back to your District, however, your District receives equal program opportunities with everyone else.

### How much money does National get?

**Response:** Of your FOS donation, no money goes to National. All of the money we raise here stays in our Council.

### Can I tell you where to direct my donation?

**Response:** We love hearing stories about what part of Scouting means the most to you! While you are certainly able to designate your gift, our Council leadership works with our volunteers and families each year to identify the areas of greatest need for the Council and we hope that you will make a general donation in order to provide the best Scouting experience for all youth.

### What is the true cost of Scouting?

**Response:** Scouting varies based on the level of participation. An average cost for most youth is around \$200-\$250 and this does not include camping or additional activities. Can you afford to do more to help others? What is your Unit doing to help offset the cost for your families?

### Bankruptcy – is the Council stable?

**Response:** We know there has been a lot of press lately about the Boy Scouts. Please know that the Greater St. Louis Area Council is its own 501(c)3 and manages our own finances separately from the national organization. We are proud to have a very stable budget and a robust endowment. It is critical to us to continue to provide quality leadership opportunities for our local youth and feel strongly that we are in a position to continue to do so.

### Sexual assault – What is the Council doing to protect our youth?

**Response:** We know there has been a lot of press lately about the Boy Scouts. First and foremost, it is important for you to know that we believe the victims and we immediately turn things in to local law enforcement. The majority of the cases you are hearing about are from years ago. Our current youth protection standards are some of the strongest in the country. We pride ourselves in making the safety of our youth our number one priority.



# ***SCOUTS STAND OUT.***

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## **Notes**

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# ***SCOUTS STAND OUT.***

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## **Notes**



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## **MacArthur Service Center**

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