



SCOUTS STAND OUT.

Greater St. Louis Area Council, Boy Scouts of America

Trailblazer Presentation Reminders

Ten Minute Guarantee! (for your script)

1. Introduce yourself.
2. Share a few of the Unit's positive Scouting experiences.
3. Share some of what Scouting has done.
4. Share the importance of the campaign.
5. Give instructions on how to complete the pledge card and about mobile giving.
6. Share information concerning matching gifts.
7. Give wrap up instructions.
8. Say "Thank You".
9. Don't sit until all cards are returned.

Be Prepared! (ahead of the presentation)

1. Confirm presentation date, time, and location with Unit Coordinator.
2. Confirm physical & a/v arrangements.
3. Write your personalized script.
 - Customize to the Unit.
4. Assure the Unit Leader & Unit Coordinators will be making the first gifts.
5. Arrive early and be set up and ready.
 - Have assistance with distribution and collection of pledge cards.

Be Prepared! (what to bring)

1. Script
2. Brochures/Pledge Cards
3. Unit Report Envelope
4. Pens
5. Calculator
6. Donor Recognition Items
7. Participation Ribbon for Unit Flag